

## Press Release

### **Nyantc Adopt HingePoint's ReFrame for Major Casualty Insurance Application**

Sub-Head Goes Here in 12-Point Arial Title Case

**Cambridge, MA – January 5, 2006** HingePoint™, Inc., the developer of ReFrame software – the Interface to Your Business, announced today that Nyantc, Inc. had adopted HingePoint's ReFrame™ software for creating and evolving enterprise applications.

"Nyantc's adoption of ReFrame as a core technology for custom software development for enterprise applications is a great testimony to our product," said Eric Peters, HingePoint Founder and President. "Nyantc's founder Chuck Wegrzyn has long been a technology leader as Chief Technology Officer and Vice President of Engineering. His endorsement of ReFrame is an important milestone for us."

Charles Wegrzyn, Founder and President of Nyantc, said "ReFrame is ideal for building robust, enterprise-grade solutions in less time and with more features. It has strong rules creation ability, integrates with existing business applications such as databases and spreadsheets, and scales from a single user to even the largest and most mobile of enterprises."

HingePoint's Vice President of marketing Stevan Vigneaux commented, "Nothing is more important to the success of a new product than being adopted by customers whose recommendations carry weight with the target market. Nyantc and Chuck Wegrzyn are certainly a first class win for us."

Wegrzyn continued, "Our experience says that applications built with ReFrame are so easily modified as to dramatically reduce the ongoing maintenance costs that constitute as much as 90% of the true cost of any enterprise application. This translates into very substantial financial savings for our customers and brings needed changes on-line in a fraction of the time that would be the case using alternative technologies."

#### **About Nyantc**

Nyantc, Inc. is an independent software development and business process consulting firm that specializes in enterprise applications that increase operational efficiency by uniting multiple business disciplines through a common user interface. Nyantc's Founder and President Charles Wegrzyn has been involved in the high tech business for over thirty years. He was most recently VP of Engineering and CTO at IPeria where he led the development team that built the first carrier grade voicemail and auto attendant application based on SIP and VoiceXML. He previously served as Authentica's VP of Advanced Development where he designed the first commercially DRM for email and web content. Mr. Wegrzyn's customer list includes Compaq Computer, Motorola, Codex, Digital Equipment, Data General, Kodak and Honeywell Bull just to name a few. He has worked on projects ranging from network management of the U.S. Treasury Department to designing real-time operating systems. Nyantc is located in Newbury, MA.

#### **About HingePoint**

HingePoint provides ReFrame software, The Interface to Your Business™ - an interface that can quickly and easily conform to your business's ever-changing size and shape and that gives you and your people a level of information, communication, and control you've never before experienced. ReFrame is an enterprise application development system that creates a whole

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new type of application – organic applications – applications that, from their very nature, can adapt to the changing needs and wants of your business. ReFrame includes the key capabilities of: a relational database, programming language, business rules development, an application server, and more.

ReFrame's organic applications provide unparalleled ability to accommodate change. They can scale as large, or as small, as you need them to be. Their workflow, methods, user interfaces, and every other attribute can be easily modified to meet the changing needs of your organization. They can smoothly integrate with your existing software. ReFrame does this through HingePoint's own ActivArchitecture™, a unique combination of: Message-based architecture, and HingePoint-developed LiveObject™ Technology, Object Services™, and Exception handling.

HingePoint is headquartered in Cambridge, Massachusetts and is privately held. For more information please visit [www.HingePointInc.com](http://www.HingePointInc.com). Press contact: Stevan Vigneaux, Vice President of Marketing at [Stevan@HingePointInc.com](mailto:Stevan@HingePointInc.com) or 617-995-2223 and fax at 617-995-2224.

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